

Promo Code: _____ **Project Name:** _____

LOAN INFORMATION

- 1. Loan Amount: _____
- 2. Duration (term): _____
- 3. Closing deadline: _____
- 4. Reason for deadline: _____

LIEN INFORMATION

- 1. Amount of existing first lien: _____
- 2. Amount of other liens: _____
- 3. Current lienholder(s): _____

COLLATERAL INFORMATION

- 1. Collateral Type
 - a. Investment Real Estate: Residential, Multifamily, Office, Retail, Industrial, Mixed-Use, Hotel, Self-Storage, Mobile Home Parks. Medical, Senior Care Facilities, Golf Courses & Marinas
 - b. Owner Occupied: Office, Retail, Industrial, Mixed-Use, Hotel, Self-Storage, Automotive, Medical, Golf Course, Other Special Use Facilities
- 2. Number of Units: _____
- 3. Total Square Footage: _____
- 4. Street Address: _____
- 5. City: _____
- 6. State: _____
- 7. Purchase Price and Purchase Date (if refi): _____
- 8. "As Is" Real Estate Value: _____
- 9. Date of "as is" appraisal/bpo: _____
- 10. Net Operating Income (NOI): _____
- 11. Capital Expenditures Since Purchase(\$): _____
- 12. Occupancy (%): _____

GUARANTOR(S) INFORMATION

- 1. Net Worth of Guarantor(s): _____
- 2. Estimated liquid assets of Guarantor(s): _____
- 3. FICO Score of Guarantor(s): _____
- 4. Guarantor(s) cash investment in collateral – current or proposed: _____

USE OF PROCEEDS

Please provide a concise description, a few sentences, on the Use Of Proceeds (i.e., discuss: acquisition, refinance, site improvement, tenant improvements, planning, design/permitting, carry costs and etc..).

EXIT STRATEGY

Please provide a concise description, a few sentences on the Exit Strategy (e.g. discuss prospective buyer, prospective permanent financing). Please provide multiple & viable exit strategies.

OBSTACLES

Please disclose reasons other lenders have declined, how long you have been seeking financing, and anything you feel we should know.
